

7719-21 South Yates 13 Units

7719-21 South Yates Chicago, IL 60649

Presented by:

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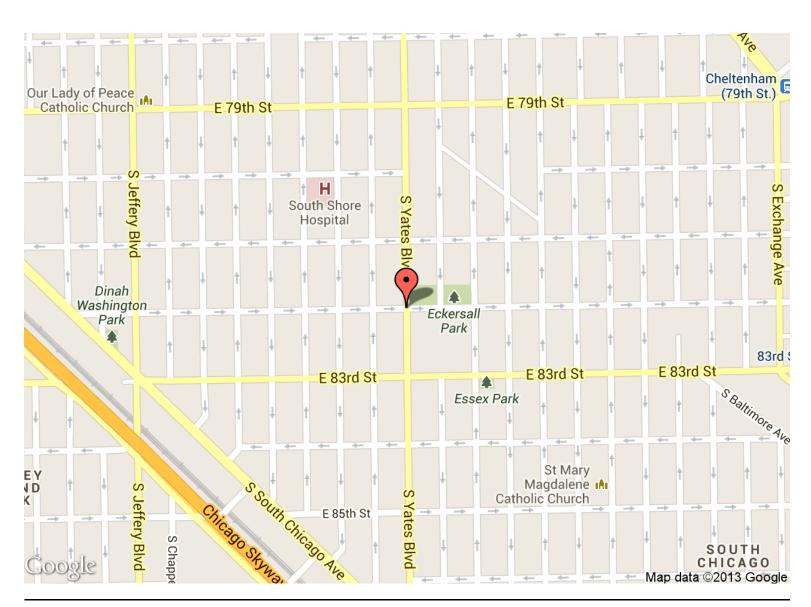


Purchase Info	
Total Number of Units	13
Purchase Price	\$533,000
Initial Cash Invested	\$149,240

Income Analysis	Monthly	Annual
Net Operating Income	\$4,660	\$55,922
Cash Flow	\$2,085	\$25,015

Financial Metrics	
Cap Rate (Purchase Price)	10.5%
Cash on Cash Return (Year 1)	16.8%
Internal Rate of Return (Year 10)	24.5%
Sale Price (Year 10)	\$716,307





Purchase Analysis

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Purchase Info	
Purchase Price	\$533,000
- First Mortgage	(\$399,750)
- Second Mortgage	(\$0)
= Downpayment	\$133,250
+ Buying Costs	\$15,990
+ Initial Improvements	\$0
= Initial Cash Invested	\$149,240
Total Number of Units	13
Cost per Unit	\$41,000
Average Monthly Rent per Unit	\$735

Mortgages	First	Second
Loan-To-Cost Ratio	75%	0%
Loan-To-Value Ratio	75%	0%
Loan Amount	\$399,750	\$0
Loan Type	Amortizing	
Term	25 Years	
Interest Rate	6%	
Payment	\$2,575.59	\$0.00

Financial Metrics (Year 1)	
Annual Gross Rent Multiplier	4.7
Operating Expense Ratio	47.0%
Debt Coverage Ratio	1.81
Cap Rate (Purchase Price)	10.5%
Cash on Cash Return	16.8%

Assumptions	
Appreciation Rate	3.0%
Vacancy Rate	8.0%
Income Inflation Rate	3.0%
Expense Inflation Rate	3.0%
LTV for Refinance	70.0%
Selling Costs	\$37,310

Income	Monthly	Annual
Gross Rent	\$9,550	\$114,600
Vacancy Loss	(\$764)	(\$9,168)
Operating Income	\$8,786	\$105,432

Expenses (% of Income)	Monthly	Annual
Advertising (2%)	(\$176)	(\$2,109)
Cleaning & Supplies (9%)	(\$833)	(\$10,000)
Insurance (3%)	(\$232)	(\$2,780)
Management Fees (8%)	(\$703)	(\$8,435)
Maintenance (5%)	(\$439)	(\$5,272)
Taxes (5%)	(\$453)	(\$5,432)
Scavenger (2%)	(\$167)	(\$2,000)
Water (2%)	(\$181)	(\$2,176)
Gas (9%)	(\$834)	(\$10,008)
Electricity (1%)	(\$108)	(\$1,299)
Operating Expenses (47%)	(\$4,126)	(\$49,510)

Net Performance	Monthly	Annual
Net Operating Income	\$4,660	\$55,922
- Mortgage Payments	(\$2,576)	(\$30,907)
- Year 1 Improvements	(\$0)	(\$0)
= Cash Flow	\$2,085	\$25,015

Buy and Hold Projection

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Income	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Gross Rent	\$114,600	\$118,038	\$121,579	\$128,983	\$149,527	\$200,952	\$270,062
Vacancy Loss	(\$9,168)	(\$9,443)	(\$9,726)	(\$10,319)	(\$11,962)	(\$16,076)	(\$21,605)
Operating Income	\$105,432	\$108,595	\$111,853	\$118,665	\$137,565	\$184,876	\$248,457
Operating income	Ψ105,402	Ψ100,000	Ψ111,000	ψ110,000	Ψ101,000	Ψ104,070	ΨΣ-10,-101
Expenses	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Advertising	(\$2,109)	(\$2,172)	(\$2,237)	(\$2,373)	(\$2,751)	(\$3,698)	(\$4,969)
Cleaning & Supplies	(\$10,000)	(\$10,300)	(\$10,609)	(\$11,255)	(\$13,048)	(\$17,535)	(\$23,566)
Insurance	(\$2,780)	(\$2,863)	(\$2,949)	(\$3,129)	(\$3,627)	(\$4,875)	(\$6,551)
Management Fees	(\$8,435)	(\$8,688)	(\$8,948)	(\$9,493)	(\$11,005)	(\$14,790)	(\$19,877)
Maintenance	(\$5,272)	(\$5,430)	(\$5,593)	(\$5,933)	(\$6,878)	(\$9,244)	(\$12,423)
Taxes	(\$5,432)	(\$5,595)	(\$5,763)	(\$6,114)	(\$7,088)	(\$9,525)	(\$12,801)
Scavenger	(\$2,000)	(\$2,060)	(\$2,122)	(\$2,251)	(\$2,610)	(\$3,507)	(\$4,713)
Water	(\$2,176)	(\$2,241)	(\$2,309)	(\$2,449)	(\$2,839)	(\$3,816)	(\$5,128)
Gas	(\$10,008)	(\$10,308)	(\$10,617)	(\$11,264)	(\$13,058)	(\$17,549)	(\$23,585)
Electricity	(\$1,299)	(\$1,338)	(\$1,378)	(\$1,462)	(\$1,695)	(\$2,278)	(\$3,061)
Operating Expenses	(\$49,510)	(\$50,995)	(\$52,525)	(\$55,724)	(\$64,599)	(\$86,816)	(\$116,673)

Buy and Hold Projection

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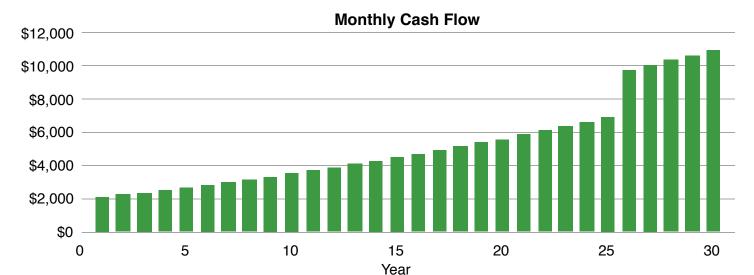


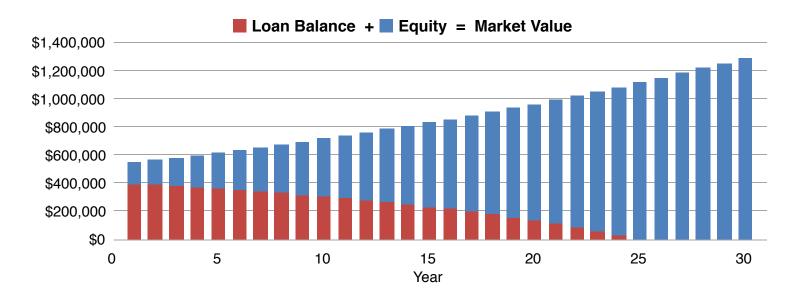
Income Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Net Operating Income	\$55,922	\$57,600	\$59,328	\$62,941	\$72,966	\$98,060	\$131,784
- Mortgage Payments	(\$30,907)	(\$30,907)	(\$30,907)	(\$30,907)	(\$30,907)	(\$30,907)	(\$0)
- Improvements	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)
= Cash Flow	\$25,015	\$26,693	\$28,421	\$32,034	\$42,059	\$67,153	\$131,784
Cap Rate (Purchase Price)	10.5%	10.8%	11.1%	11.8%	13.7%	18.4%	24.7%
Cap Rate (Market Value)	10.2%	10.2%	10.2%	10.2%	10.2%	10.2%	10.2%
Cash on Cash Return	16.8%	17.9%	19.0%	21.5%	28.2%	45.0%	88.3%
Return on Equity	16.0%	14.8%	13.8%	12.4%	10.2%	8.1%	10.2%
Loan Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Market Value	\$548,990	\$565,460	\$582,423	\$617,893	\$716,307	\$962,657	\$1,293,731
- Loan Balance	(\$392,634)	(\$385,080)	(\$377,059)	(\$359,504)	(\$305,218)	(\$133,226)	(\$0)
= Equity	\$156,356	\$180,380	\$205,364	\$258,389	\$411,090	\$829,431	\$1,293,731
Loan-to-Value Ratio	71.5%	68.1%	64.7%	58.2%	42.6%	13.8%	0.0%
Potential Cash-Out Refi	(\$8,341)	\$10,742	\$30,637	\$73,021	\$196,197	\$540,634	\$905,612
Sale Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Equity	\$156,356	\$180,380	\$205,364	\$258,389	\$411,090	\$829,431	\$1,293,731
- Selling Costs	(\$38,429)	(\$39,582)	(\$40,770)	(\$43,253)	(\$50,142)	(\$67,386)	(\$90,561)
= Proceeds After Sale	\$117,926	\$140,798	\$164,594	\$215,137	\$360,948	\$762,045	\$1,203,170
+ Cumulative Cash Flow	\$25,015	\$51,708	\$80,129	\$142,363	\$332,015	\$884,509	\$1,887,845
- Initial Cash Invested	(\$149,240)	(\$149,240)	(\$149,240)	(\$149,240)	(\$149,240)	(\$149,240)	(\$149,240)
= Net Profit	(\$6,299)	\$43,266	\$95,483	\$208,260	\$543,723	\$1,497,314	\$2,941,775
Internal Rate of Return	-4.2%	14.6%	20.6%	24.1%	24.5%	23.3%	22.7%
Return on Investment	-4%	29%	64%	140%	364%	1,003%	1,971%

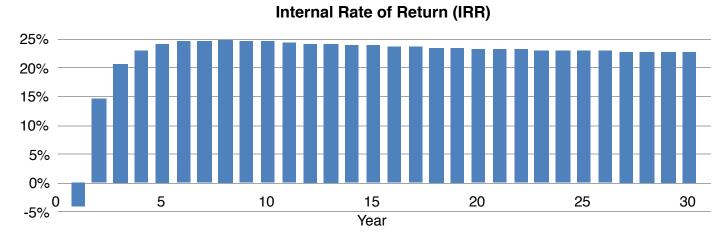
Graphs

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Rent Roll

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Unit Description	Square Feet	Units of This Type	Rent (Per Unit)
1 Bed	0	6	\$650 Per Month
2 Bed	0	6	\$850 Per Month
Studio	0	1	\$550 Per Month

Totals for Year 1	
Total Number of Units	13
Total Area (Sum of Units)	0 Square Feet
Total Rent (Sum of Units)	\$9,550 Per Month, \$114,600 Per Year