

### 7820 South Shore Drive 24 Units

7820 South Shore Drive Chicago, IL 60649

Presented by:

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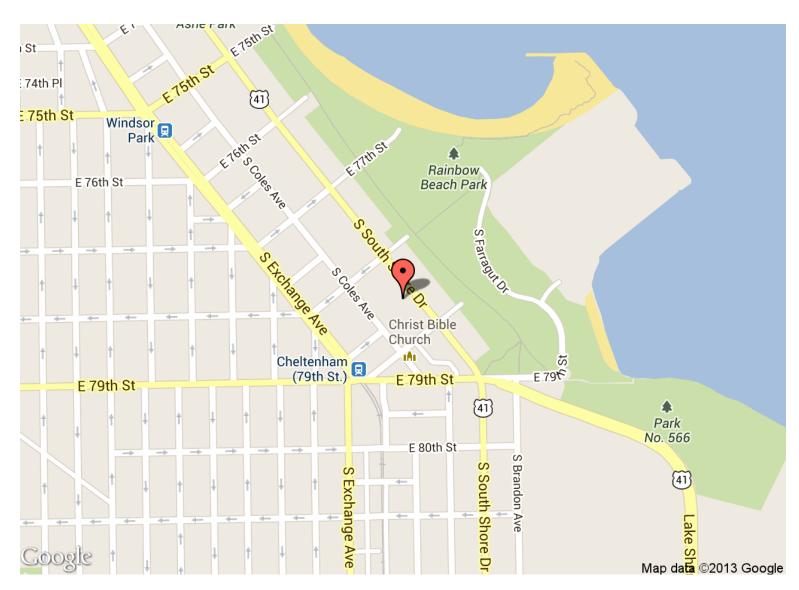


24
\$1,200,000
\$336,000

Income Analysis	Monthly	Annual
Net Operating Income	\$8,373	\$100,480
Cash Flow	\$3,542	\$42,503

Financial Metrics	
Cap Rate (Purchase Price)	8.4%
Cash on Cash Return (Year 1)	12.6%
Internal Rate of Return (Year 10)	20.4%
Sale Price (Year 10)	\$1,612,700





## **Purchase Analysis**

### 7820 South Shore Drive 24 Units

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Purchase Info	
Purchase Price	\$1,200,000
- First Mortgage	(\$900,000)
- Second Mortgage	(\$0)
= Downpayment	\$300,000
+ Buying Costs	\$36,000
+ Initial Improvements	\$0
= Initial Cash Invested	\$336,000
Total Number of Units	24
Cost per Unit	\$50,000
Average Monthly Rent per Unit	\$775

Mortgages	First	Second
Loan-To-Cost Ratio	75%	0%
Loan-To-Value Ratio	75%	0%
Loan Amount	\$900,000	\$0
Loan Type	Amortizing	
Term	30 Years	
Interest Rate	5%	
Payment	\$4,831.39	\$0.00

Financial Metrics (Year 1)	
Annual Gross Rent Multiplier	5.4
Operating Expense Ratio	51.1%
Debt Coverage Ratio	1.73
Cap Rate (Purchase Price)	8.4%
Cash on Cash Return	12.6%

Assumptions	
Appreciation Rate	3.0%
Vacancy Rate	8.0%
Income Inflation Rate	3.0%
Expense Inflation Rate	3.0%
LTV for Refinance	70.0%
Selling Costs	\$84,000

Income	Monthly	Annual
Gross Rent	\$18,600	\$223,200
Vacancy Loss	(\$1,488)	(\$17,856)
Operating Income	\$17,112	\$205,344

Expenses (% of Income)	Monthly	Annual
Cleaning & Supplies (18%)	(\$3,000)	(\$36,000)
Insurance (2%)	(\$340)	(\$4,075)
Management Fees (7%)	(\$1,198)	(\$14,374)
Maintenance (3%)	(\$513)	(\$6,160)
Taxes (10%)	(\$1,762)	(\$21,140)
Scavenger (1%)	(\$208)	(\$2,495)
Water (2%)	(\$258)	(\$3,100)
Gas (6%)	(\$1,106)	(\$13,270)
Electricity (2%)	(\$354)	(\$4,250)
Operating Expenses (51%)	(\$8,739)	(\$104,864)

Net Performance	Monthly	Annual
<b>Net Operating Income</b>	\$8,373	\$100,480
- Mortgage Payments	(\$4,831)	(\$57,977)
- Year 1 Improvements	(\$0)	(\$0)
= Cash Flow	\$3,542	\$42,503

### **Buy and Hold Projection**

# **7820 South Shore Drive 24 Units** 7820 South Shore Drive Chicago, IL 60649



Income	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Gross Rent	\$223,200	\$229,896	\$236,793	\$251,214	\$291,225	\$391,383	\$525,985
Vacancy Loss	(\$17,856)	(\$18,392)	(\$18,943)	(\$20,097)	(\$23,298)	(\$31,311)	(\$42,079)
Operating Income	\$205,344	\$211,504	\$217,849	\$231,116	\$267,927	\$360,072	\$483,907
Expenses	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Cleaning & Supplies	(\$36,000)	(\$37,080)	(\$38,192)	(\$40,518)	(\$46,972)	(\$63,126)	(\$84,836)
Insurance	(\$4,075)	(\$4,197)	(\$4,323)	(\$4,586)	(\$5,317)	(\$7,146)	(\$9,603)
Management Fees	(\$14,374)	(\$14,805)	(\$15,249)	(\$16,178)	(\$18,755)	(\$25,205)	(\$33,873)
Maintenance	(\$6,160)	(\$6,345)	(\$6,535)	(\$6,933)	(\$8,038)	(\$10,802)	(\$14,517)
Taxes	(\$21,140)	(\$21,774)	(\$22,427)	(\$23,793)	(\$27,583)	(\$37,069)	(\$49,818)
Scavenger	(\$2,495)	(\$2,570)	(\$2,647)	(\$2,808)	(\$3,255)	(\$4,375)	(\$5,880)
Water	(\$3,100)	(\$3,193)	(\$3,289)	(\$3,489)	(\$4,045)	(\$5,436)	(\$7,305)
Gas	(\$13,270)	(\$13,668)	(\$14,078)	(\$14,936)	(\$17,314)	(\$23,269)	(\$31,272)
Electricity	(\$4,250)	(\$4,378)	(\$4,509)	(\$4,783)	(\$5,545)	(\$7,452)	(\$10,015)
Operating Expenses	(\$104,864)	(\$108,010)	(\$111,251)	(\$118,026)	(\$136,824)	(\$183,880)	(\$247,120)

### **Buy and Hold Projection**

# **7820 South Shore Drive 24 Units** 7820 South Shore Drive Chicago, IL 60649



Income Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Net Operating Income	\$100,480	\$103,494	\$106,599	\$113,091	\$131,103	\$176,192	\$236,787
- Mortgage Payments	(\$57,977)	(\$57,977)	(\$57,977)	(\$57,977)	(\$57,977)	(\$57,977)	(\$57,977)
- Improvements	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)
= Cash Flow	\$42,503	\$45,517	\$48,622	\$55,114	\$73,126	\$118,215	\$178,810
Cap Rate (Purchase Price)	8.4%	8.6%	8.9%	9.4%	10.9%	14.7%	19.7%
Cap Rate (Market Value)	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%
Cash on Cash Return	12.6%	13.5%	14.5%	16.4%	21.8%	35.2%	53.2%
Return on Equity	12.2%	11.4%	10.7%	9.8%	8.3%	6.9%	6.1%
Loan Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Market Value	\$1,236,000	\$1,273,080	\$1,311,272	\$1,391,129	\$1,612,700	\$2,167,333	\$2,912,715
- Loan Balance	(\$886,722)	(\$872,764)	(\$858,093)	(\$826,459)	(\$732,079)	(\$455,512)	(\$4)
= Equity	\$349,278	\$400,316	\$453,180	\$564,670	\$880,620	\$1,711,821	\$2,912,711
Loan-to-Value Ratio	71.7%	68.6%	65.4%	59.4%	45.4%	21.0%	0.0%
Potential Cash-Out Refi	(\$21,522)	\$18,392	\$59,798	\$147,331	\$396,810	\$1,061,621	\$2,038,897
Sale Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Equity	\$349,278	\$400,316	\$453,180	\$564,670	\$880,620	\$1,711,821	\$2,912,711
- Selling Costs	(\$86,520)	(\$89,116)	(\$91,789)	(\$97,379)	(\$112,889)	(\$151,713)	(\$203,890)
= Proceeds After Sale	\$262,758	\$311,200	\$361,391	\$467,291	\$767,731	\$1,560,108	\$2,708,821
+ Cumulative Cash Flow	\$42,503	\$88,020	\$136,642	\$243,576	\$572,119	\$1,540,391	\$3,041,058
- Initial Cash Invested	(\$336,000)	(\$336,000)	(\$336,000)	(\$336,000)	(\$336,000)	(\$336,000)	(\$336,000)
= Net Profit	(\$30,739)	\$63,220	\$162,033	\$374,867	\$1,003,851	\$2,764,499	\$5,413,880
Internal Rate of Return	-9.1%	9.6%	15.6%	19.5%	20.4%	19.4%	18.8%
Return on Investment	-9%	19%	48%	112%	299%	823%	1,611%

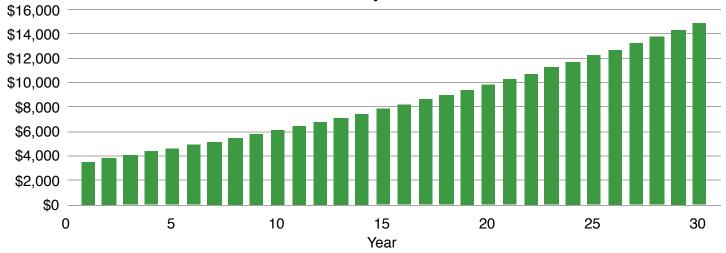
### **Graphs**

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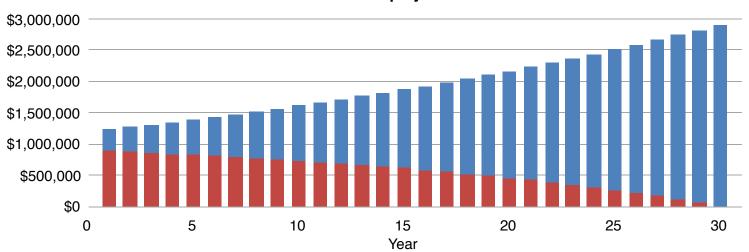


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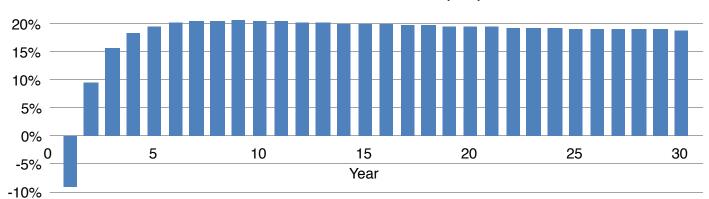
### **Monthly Cash Flow**



#### ■ Loan Balance + ■ Equity = Market Value



### Internal Rate of Return (IRR)



### **Rent Roll**

**7820 South Shore Drive 24 Units** 7820 South Shore Drive Chicago, IL 60649



Unit Description	Square Feet	Units of This Type	Rent (Per Unit)
1 Bed	0	18	\$750 Per Month
2 Bed	0	6	\$850 Per Month

Totals for Year 1	
Total Number of Units	24
Total Area (Sum of Units)	0 Square Feet
Total Rent (Sum of Units)	\$18,600 Per Month, \$223,200 Per Year